Utility Growth Supports all Customers



Justin Brugger CFO

June 2, 2021

Strategic Plan





Customer Focus

Integrity
Leadership
Stewardship
Employee Growth & Development
Shared Organizational Culture
Effectiveness

STRATEGIC INITIATIVES

Human Capital Development
Community & Employee Engagement
Customer Service
Technology
Affordability & Cost Management
Environmental Stewardship & Conservation

MISSION

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We support public safety, public health, and enhance regional economic development by delivering high quality, affordable water, wastewater and stormwater services, in ways that protect the environment.

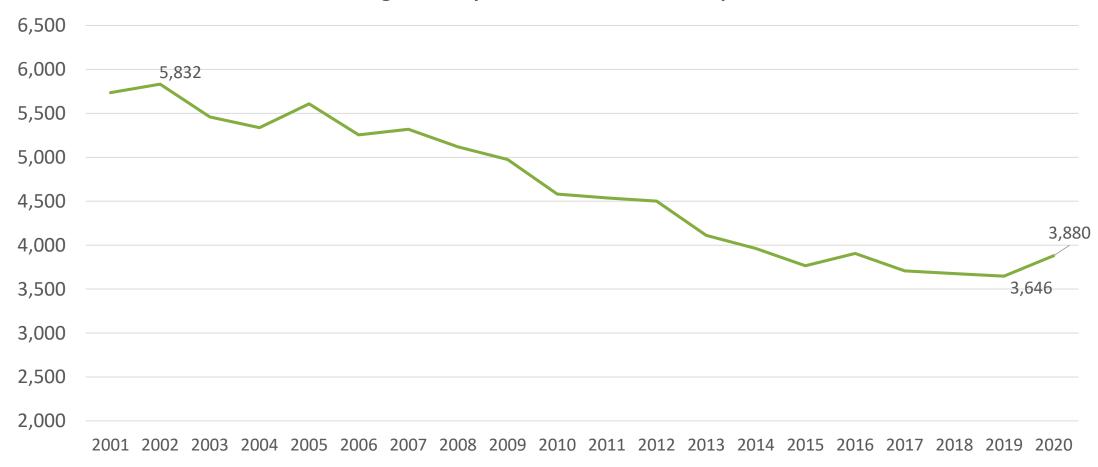
VISION

Nationally recognized as a regional utility of excellence.

Challenges and Opportunities

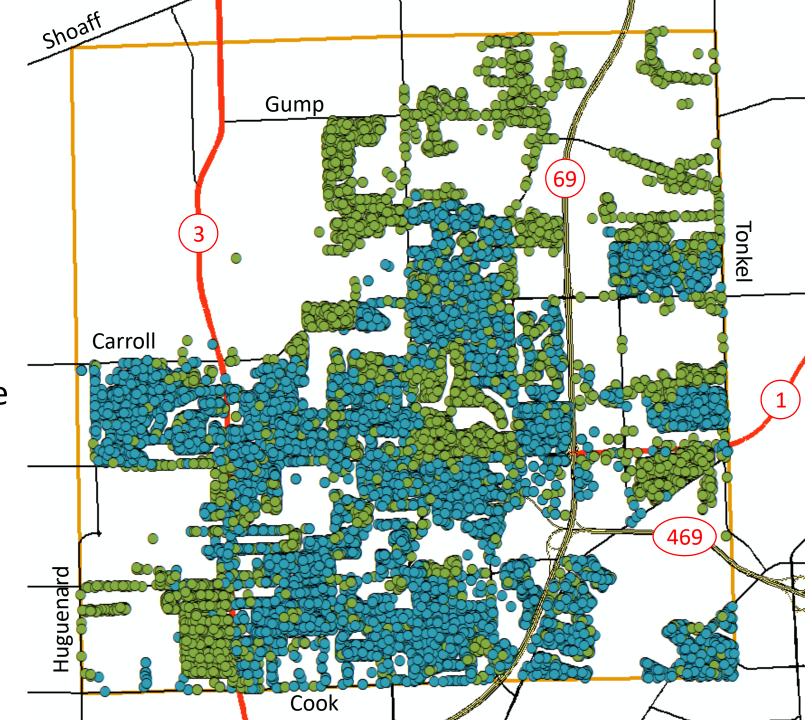






Aqua North Growth

- 11,074 existing customers when acquired (blue dots)
- 6,734 new customers since acquired (green dots)



Aqua North Growth





The Village at Woodfield



Sage Pointe...
MILAGRO





River Hollow



Lakes of Woodfield



Aqua North Growth









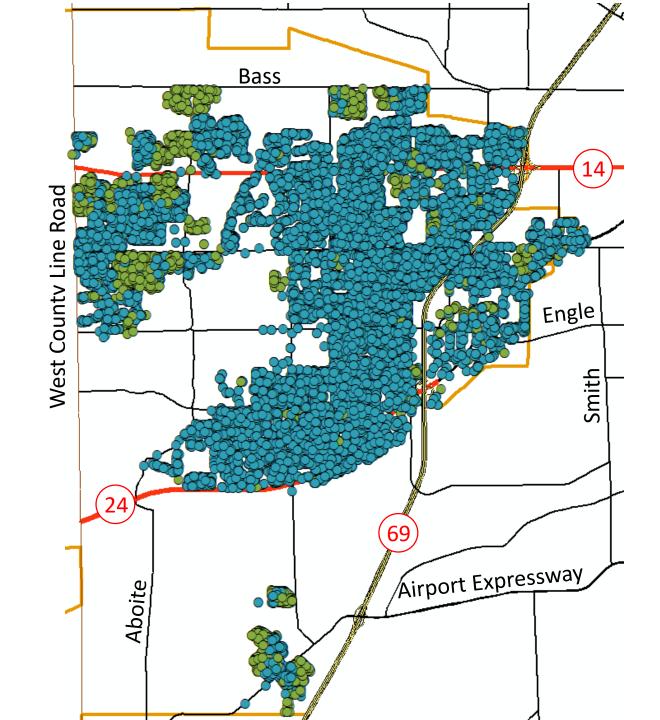






Aqua Southwest Growth

- 14,621 existing customers when acquired (blue dots)
- 2,213 new customers since acquired (green dots)



Aqua Southwest Growth





Harrison Lakes



Harrison Fields



Sienna Reserve



Palmira Lakes



Aqua Southwest Growth



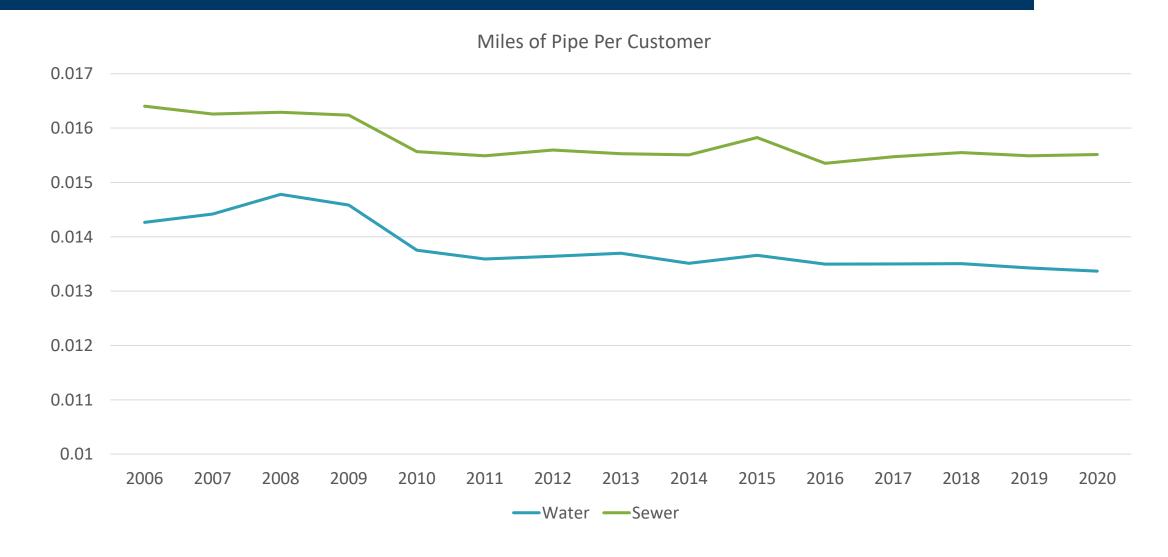






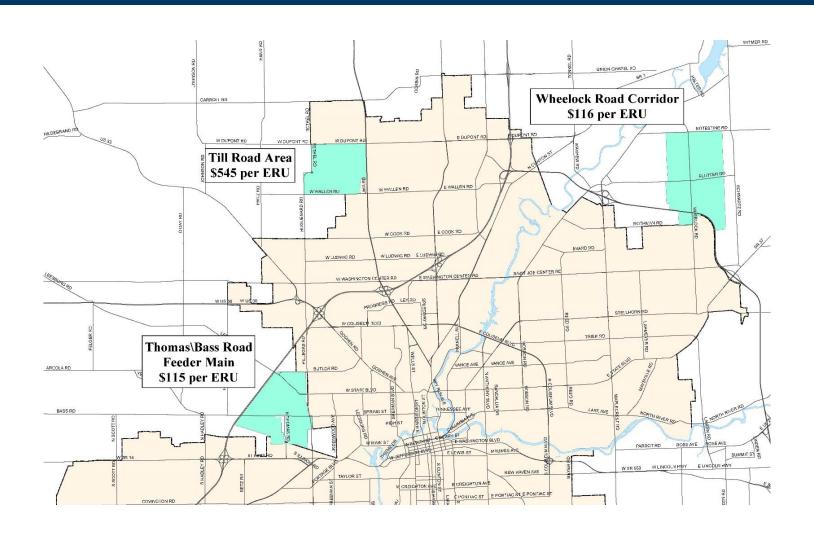
Miles of Pipe Per Customer





Water Availability Fee Areas





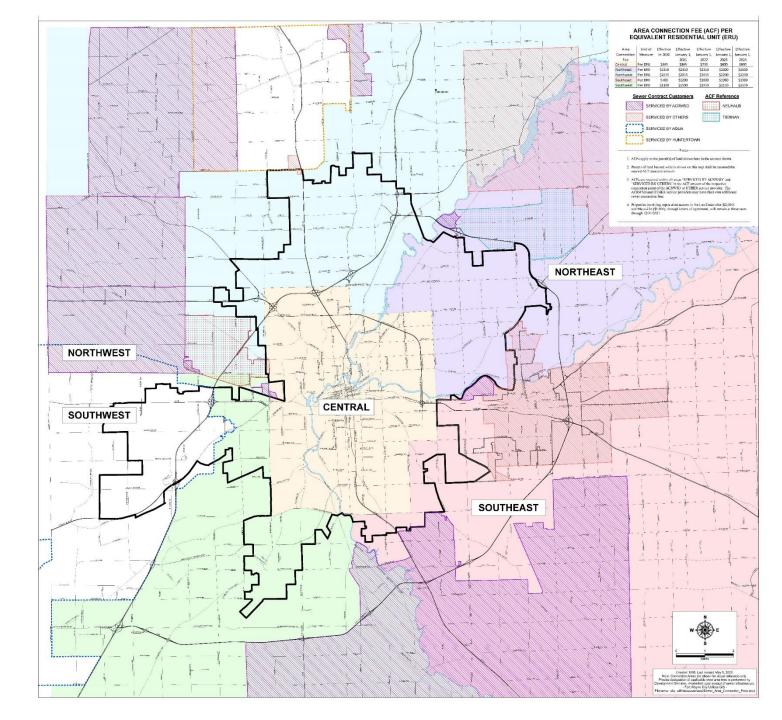
Water System Development Charge



Meter Size	System Development Charge			
5/8"	\$580			
3/4"	\$870			
1"	\$1,450			
1 ½"	\$2,900			
2"	\$4,640			
3"	\$8,700			
4"	\$14,500			
6"	\$29,000			
8"	\$46,400			
10"	\$66,700			

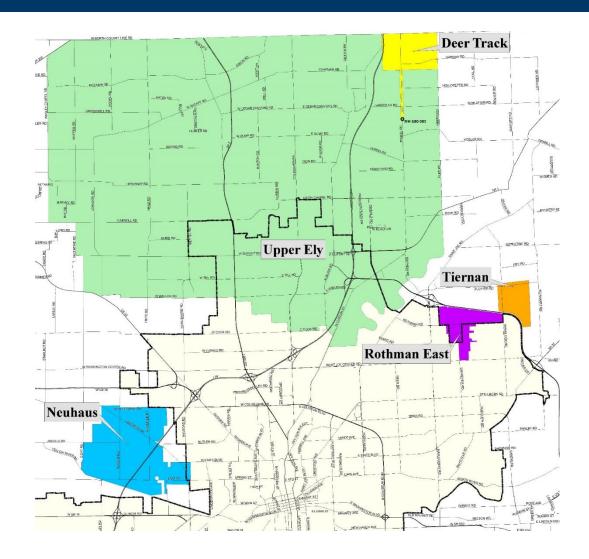
Sewer Connection Fees

Area	Per ERU Per Month		
Central	\$365		
Northeast	\$2,350		
Northwest	\$2,015		
Southeast	\$1,200		
Southwest	\$1,500		



Sewer Capital Improvement Surcharge Areas

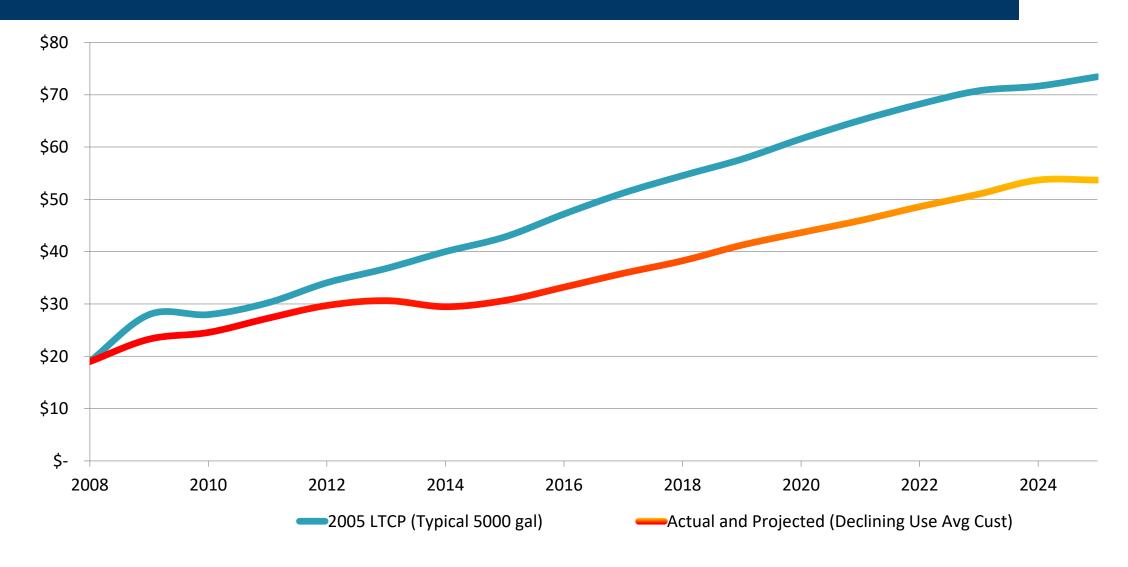




Area	Per ERU Per Month		
Deer Track	\$42		
Neuhaus	\$20		
Rothman East	\$22.50		
Tiernan	\$22.50		
Upper Ely	\$20		

Typical Residential Sewer Bill – 2008 Projections vs Actual





Supporting Development/Redevelopment













BAE SYSTEMS





Supporting Industry



Company	Existing Jobs	New Jobs	Investment
Amazon (2020 and 2021)		2,320	\$289,000,000
Do It Best Corp.	413	90	\$50,796,000
Dreyer's Grand Ice Cream, Inc.	403	74	\$41,400,000
Multimatic	199	75	\$22,187,670
Brotherhood Mutual	427	88	\$25,500,000
SDI LaFarga, LLC	78	25	\$15,942,408

	Existing Jobs	New Jobs	Investment
2019	1,620	1,187	\$139,341,059
2020	832	1,852	\$169,407,735
2021 (through May)	888	1,604	\$301,423,000

Regional Focus













Allen County Regional Water & Sewer District

Established 1979

200 East Berry Street, Suite B-015 Fort Wayne, IN T: (260) 427-2696 E: info@acrwsd.com



